



Communications & Partnerships Manager

Job Advertisement – Monday 17 August 2026

Permanent Part-time | 0.6 FTE | Work From Home (Australia)

Help shape the voice, influence and strategic partnerships of a leading for-purpose consultancy

Strategic Grants helps for-purpose organisations across Australia and New Zealand secure funding, build organisational sustainability and create lasting community impact through expert consulting, training and our GEMS Grants Portal. We are a values-driven, fully remote organisation with a strong reputation in the sector and ambitious plans for growth.

We are seeking an experienced Communications & Partnerships Manager to lead all content strategy and generation and external stakeholder and partnership management, ensuring alignment with the organisation's brand and business objectives.

About the role

This is a senior leadership position for someone who combines strategic thinking, exceptional writing skills and strong stakeholder management.

You will take ownership of Strategic Grants' strategic partnerships, sponsorship relationships and sector engagement activities, while also leading the development of thought leadership and brand content and communications.

While supported by a Digital Marketing & Design Specialist, this is not a role that delegates content creation. You will be the principal author of Strategic Grants' communications, developing clear, compelling and influential content across a wide range of channels and audiences.

As a member of the Leadership Team, you will work closely with the CEO and senior colleagues to ensure our external communications and partnerships support our strategic priorities and long-term growth objectives.

Key responsibilities

Strategic Communications & Thought Leadership

- Develop and implement Strategic Grants' communications and content strategy.
- Create high-quality thought leadership content that elevates and continues to position Strategic Grants as a trusted sector leader.
- Develop written communications including articles, newsletters, blogs, case studies, website content, client stories, speaking submissions, award submissions and business development collateral.
- Ensure all communications align with Strategic Grants' brand, values and strategic objectives.

Partnerships, Sponsorships & External Stakeholder Engagement

- Lead Strategic Grants' relationships with industry bodies, referral partners and sponsors.
- Manage partnership commitments and identify opportunities to increase value, visibility and impact.
- Evaluate new partnership and sponsorship opportunities and provide strategic recommendations.
- Support Strategic Grants' presence across key sector events, conferences, speaking opportunities and strategic engagement activities.

Leadership & Strategic Influence

- Contribute as an active member of the Leadership Team.
- Work directly with the CEO to support organisational growth, reputation and stakeholder engagement objectives.
- Provide leadership, direction and guidance to the Digital Marketing & Design Specialist.
- Help shape Strategic Grants' external profile and sector influence.

About you

You are an experienced communications, stakeholder engagement or partnerships professional who enjoys operating at both a strategic and operational level.

You will bring:

- 10+ years' experience in senior communications, stakeholder engagement, partnerships, sponsorship or related leadership roles.
- Outstanding writing and editing skills, with the ability to develop publication-ready content for professional audiences.
- Demonstrated experience building and managing strategic partnerships and external stakeholder relationships.
- Strong commercial and strategic judgement.
- Excellent interpersonal, project management and organisational skills.
- Confidence working directly with senior executives and representing an organisation externally.
- The ability to work independently and thrive in a remote environment.

Experience within the not-for-profit, philanthropy, membership, professional services or for-purpose sectors will be highly regarded.

Why join Strategic Grants?

- Join a respected organisation making a meaningful difference across Australia and New Zealand.
- Be part of a collaborative Leadership Team.
- Enjoy a flexible, fully remote work environment.
- Lead influential sector communications and strategic partnerships.
- Work with a passionate, values-driven team committed to helping for-purpose organisations thrive.

Apply now

If you are a strategic communicator, relationship builder and natural storyteller looking for a leadership opportunity with purpose, we would love to hear from you.

Please submit your resume and a brief cover letter outlining your relevant experience and what attracts you to this opportunity. Apply via this link: <https://strategicgrants.hrpartner.io/jobs>

Applicants MUST be based in an Australian capital city.

The successful applicant will be required to complete a National Police Check prior to commencement.