



Role title:	Deputy Chief Executive Officer
Location:	Flexible
Reports to:	Chief Executive Officer
Direct reports:	2 direct reports
Team:	Senior Leadership Team (SLT)
Position Type:	Part-time (parental leave cover)

About Us

The Hunger Project Australia (THPA) is a global movement with a vision to create a world without hunger. As an international development organisation, we work across Africa, South Asia, and Latin America - empowering communities to become the agents of their own transformation through programs spanning nutrition, education, climate-resilient farming, water, and health.

Our community-led approach centres on women's empowerment and the inherent capacity of people to shape their own futures. In 2024, our programs directly impacted 12.9 million people globally.

We are guided by our values of Heart, Impact-Driven, Integrity, Curiosity, and Courage. If these resonate with you, we'd love to hear from you.

Learn more at thp.org.au

Position summary

The Deputy CEO serves as second-in-charge of The Hunger Project Australia, reporting directly to the CEO as a core member of the four-person Senior Leadership Team. This role holds P&L accountability for three major revenue streams — corporate partnerships, immersion programs and co-sharing major investor philanthropy with the CEO. The role assumes CEO responsibilities when required.

The Deputy CEO plays a critical role in driving THPA's financial sustainability and strategic growth, leading fundraising across a combined portfolio of \$7M+, while exemplifying THPA's values to foster a high-performing team capable of delivering on the ambitious 2025–2027 Strategic Plan.

Key Responsibilities

1. Strategic Leadership & Deputising

- Drive revenue diversification strategies to reduce concentration risk, targeting a portfolio split across philanthropy, partnerships, immersions, and institutional grants.
- Deputise for the CEO as required, including board liaison and external representation.
- Contribute to governance and risk management as a member of the Senior Leadership Team.

2. Corporate Partnerships

- Lead the corporate partnerships portfolio of ~ \$1.65M annual revenue
- Develop innovative partnership models aligned with THPA's mission and partners' corporate purpose objectives.
- Lead, support, and empower the Head of Partnerships and Partnerships team to achieve revenue targets and grow professionally.

3. Major Investor Philanthropy

- Co-lead THPA's major investor program with the CEO, driving stewardship, renewals, and acquisition of new philanthropic investors.
- Grow THPA's ambassador program to build a strong pipeline of new major investor prospects.
- Oversee the stewardship of global investors, ensuring this important community is well supported with accurate CRM records and reliable revenue forecasting.

4. Immersion Programs

- Lead the strategic rebuild and ongoing management of THPA's immersion program, including investor field experiences, in partnership with in-country THP teams.
- Directly manage the Immersion Programs & Events Manager, supporting their professional development and program delivery.
- Develop and implement long-term immersion strategy, including the 'Communities of Influence' model and corporate immersion offering.

5. People Leadership & Culture

- Directly manage 2 staff (and provide indirect leadership support and guidance to the broader fundraising and programs teams)
- Champion THPA's team values — Heart, Impact Driven, Integrity, Courage, and Curiosity — acting as a cultural leader across the organisation.
- Foster a positive, high-performing team culture through professional development, performance management, and team engagement.

6. Global engagement

- Build and maintain strong working relationships with THP's global network, including travel to program countries as required.
- Represent THPA in relevant international forums and sector networks.

7. Data & Reporting

- Ensure accurate revenue reporting and forecasting across all fundraising streams.
- Drive strong data management practices across portfolio teams.

Preferred Experience, Skills and Attributes

Essential Experience

- Minimum 5 years' experience in senior fundraising, business development, or commercial leadership roles.
- Demonstrated success in managing and growing major gift or corporate partnership portfolios of \$2M+.
- Exceptional ability to build trust and rapport with diverse stakeholders — from grassroots community leaders to board members, government officials, and high-net-worth individuals - consistently translating genuine relationships into long-term strategic partnerships
- Experience leading, developing, and managing teams in a fast-paced, mission-driven environment.
- Strong financial acumen including P&L management, budget setting, and revenue forecasting.

Desirable Experience

- Experience in the international development, NFP, or social impact sector.
- Exposure to international program management or cross-border stakeholder relationships.
- Experience developing and implementing fundraising strategy or organisational business development plans.
- Familiarity with CRM systems (Raiser's Edge preferred) and project management tools.

About You

- Strategic thinking and commercial acumen — ability to develop and execute revenue strategies while maintaining mission integrity.
- Relationship leadership — skilled at building authentic, high-trust relationships with corporate partners, philanthropists, and global stakeholders.
- Influence and communication — a compelling storyteller who can translate complex program impact into accessible narratives for diverse audiences.

- People leadership — a collaborative, values-led leader who develops talent, holds accountability, and builds positive culture.
- Resilience and adaptability — able to navigate ambiguity, pivot strategically, and maintain momentum under resource constraints.
- Data-driven decision making — uses evidence and financial insight to guide strategy and demonstrate impact.
- Integrity and ethical leadership — operates with transparency, takes responsibility for outcomes, and acts in the best interests of the organisation and communities it serves.
- Detail-oriented task completer
- Sound decision maker who can creatively problem solve
- Passionate about joining a global movement of people from all over the world playing a part in ending world hunger

What The Hunger Project can offer you

- Be part of a global movement directly impacting millions of lives across Africa, South Asia, and Mexico.
- Work alongside a passionate, high-performing Senior Leadership Team in a collaborative and values-led culture.
- Engage with a network of purpose-driven corporate partners and investors who are at the leading edge of philanthropy in Australia.
- Opportunities for international travel and engagement with community programs in the field.
- Flexible, trust-based working environment that supports work-life integration.
- Additional benefits, including NFP salary packaging
- Genuine flexibility (3 days in centrally located Darlinghurst shared office/2 days WFH)
- Additional leave days between Christmas and New Years to acknowledge your contribution throughout the year
- A supportive, inclusive work environment that values diverse perspectives and experiences
- Opportunities for professional growth and development, including potential overseas travel to see the work in communities

Our Values

The Deputy CEO is expected to model and champion THPA's five team values in every aspect of their leadership:

- Heart — We lead with kindness and empathy, united by our purpose and mutual respect. We nurture authentic relationships built on trust, understanding, and partnership.
- Impact Driven — We celebrate wins and acknowledge challenges honestly, grounding decisions in credible evidence and strategic analysis.

- Integrity — We operate with honesty and authenticity, building trust through consistent ethical action and taking responsibility for outcomes.
- Courage — We challenge the status quo, stay open to new perspectives, and take calculated risks to create breakthrough solutions.
- Curiosity — We approach our work with open minds, constantly discovering, testing, and evolving to better serve our mission.

Our Commitment to Diversity and Safeguarding

The Hunger Project is an Equal Employment Opportunity (EEO) employer. We are dedicated to creating a diverse and inclusive workplace where everyone feels respected and valued. We encourage individuals from all backgrounds, abilities, and identities to apply. Your unique experiences and perspectives are vital to our mission.

The Hunger Project is committed to protecting the rights of children and community partners in all areas where we work. Applicants are advised that we reserve the right to conduct police checks and other screening procedures to ensure we maintain and promote a child safe environment.

How to Apply

Please submit your application with a resume and a cover letter detailing your qualifications and interest in the role by April 10th, 2026.

We look forward to learning how you can contribute to our team.