

# National Partnerships Manager

## Position Description

### About Power of Engineering

Power of Engineering Inc. is an Australian, not-for-profit organisation that has been operating since early 2012. The organisation began in Queensland and has since expanded to run events in New South Wales, Western Australia and Victoria.

#### OUR VISION

Every high school student (focussing on female and regional) in Australia is empowered with knowledge and opportunities to consciously consider a career in Engineering.

#### ACHIEVING OUR VISION

We aim to achieve this vision by awakening an interest in young people about Engineering through strong role models by bringing together the engineering industry, and schools to provide practical and creative experiences for young people to better understand engineering and how it impacts our world.

We work in partnership with local communities, universities, industry and professional bodies across Australia to deliver a program of events targeting year nine and ten students before they make senior subject selections.

#### OUR OBJECTIVES

1. Challenge students' perceptions about Engineering with industry role models and practical experiences
2. Grow our volunteer community through development opportunities and creating a supportive network
3. Be a driver of change and promote diversity of thought across the Australian engineering industry

### Partnerships Manager

As part of the Power of Engineering's Executive committee, the National Partnerships Manager role is integral in leading the strategic direction of the organisation and strengthening our partnerships across the Engineering industry. Working closely with our Operational and Financial teams, this role will lead a team responsible for growing and sustaining our partnerships portfolio and model to deliver our strategic objectives.

This role will involve,

- Leading the partnerships team to build a diverse pipeline of partners and deliver our partnerships model to deliver our organisational objectives.
- Deliver meaningful partnerships with like minded organisations by working with our operations team and external parties to deliver our programs.
- Regularly meet with existing and potential partners to continuously improve and strengthen our industry partnerships - Please note, this tends to be during working hours to meet our partners' requirements
- Ensure our organisation adheres and delivers our partnership commitments to our partners.
- Participate in organisational strategic planning and implementation through strategy development and decision evaluation processes.
- Participate in monthly Executive and quarterly Advisory meetings to report on strategic performance of the organisation and report on our partnerships portfolio.
- Represent the Power of Engineering at industry events.

This is a volunteer position.



You will also have the opportunity to take on projects as they arise, at your discretion. These can be very diverse, depending on the strategic priorities of the organisation. For example, they could range from implementing a new governance structure, through to overseeing the implementation of a new university engagement strategy.

### SKILLS REQUIRED

- An understanding of Power of Engineering's underlying vision, objectives and rationale
- Communication and interpersonal skills
- The ability to work well in teams and to delegate
- The ability to work autonomously and be results driven
- Strong planning and organisational skills

An engineering background is not required to perform this role.

### DESIRED SKILLS

- Experience as part of a volunteer team
- An understanding of school outreach work in STEM fields is desired, but not essential.
- Strategic thinking mindset

### WHAT WE CAN OFFER YOU

An opportunity to:

- Develop your professional and leadership skills outside of a traditional work environment
- Expand your network
- Explore your own strengths
- Make a difference in the lives of young people.

### EXPECTED TIME COMMITMENT

5 – 10 hours per fortnight.

### LOCATION

Sydney, Brisbane, or Melbourne preferred but anywhere within Australia will be considered.

### HOW TO APPLY

If you are interested in this role, please send an email containing your resume and a response to the question "Why is this position perfect for you?" in less than 100 words.

Please send this email to [secretary@powerofengineering.org](mailto:secretary@powerofengineering.org).

