

Advocacy Manager

- Join our high impact team and help to build a world where everyone can go to school, eat nutritious food and live free from deadly diseases
- Permanent, full time position with a salary of \$90,000 per annum, plus 10% superannuation, salary packaging which increases the take home salary and great additional benefits
- Ideally located in Sydney (Eora Country), Canberra (Ngunnawal Country) or Adelaide (Kurna Country)

About Results

[Results International \(Australia\)](#) is part of a global network of organisations working to bring an end to poverty. Results has been operating in Australia for 35 years through a combination of staff led and volunteer driven advocacy at a grassroots, national and global level.

We are highly respected for our policy and advocacy work and have a high profile within the Australian Federal Parliament and within the international development sector.

At the global level we work closely with our partner [ACTION](#) to improve equitable access to health and within Australia we act as the Secretariat to the Australian TB Caucus.

We work with parliamentarians, think tanks, civil society organisations, media and members of the community to influence political decisions that will bring an end to extreme poverty. This includes pushing for an increase in Australia's overseas aid budget and increased pledges to multilateral bodies that work on global health and poverty alleviation.

About the role

Reporting to the CEO, this is a key leadership position within the organisation with advocacy being the core function of our work. The Advocacy Manager is responsible for leading Results' advocacy strategy and implementation of deliverables through our global health partnership. You will manage a team of three people spanning community organising, campaigns and research.

The role involves liaising with a wide range of stakeholders, from parliamentarians and bureaucrats, to corporate and other not for profit partners, as well as being a key point of contact with our international network.

This is a diverse and challenging role covering a range of organisational functions. Success in this role will be measured by the development of a high performing team, high impact campaigns, strong relationships with parliamentarians and a diversified and effective base of volunteers.

Working within the areas of global health, nutrition and pandemic response and preparedness, the successful candidate will need to navigate a complex international policy and financing system, so a background in global health and/or international development would be an advantage.

Why Results?

- **Purposeful work** - we tackle the big issues. We're focused on building a world where everyone can go to school, eat nutritious food and live free from deadly diseases, and offer staff meaningful opportunities to make a real difference.
- **Autonomous & challenging** - we're a small but mighty team built on high trust and ambitious dreams. We punch above our weight because we empower staff and volunteers to lead.
- **Room to grow** - we support you to flourish. While you'll have autonomy, you'll also receive training on the job, and the opportunity to try new things and learn from the best.
- **Flexible hours & location** - our staff are highly committed, sometimes that means working out of hours to join a global call. We offer genuine flexibility and remote working.
- **Work life balance** - we support everyone to have fulfilling lives outside of work. That's why we offer regular (paid) personal development days throughout the year and gift additional time off between Christmas and New Year.
- **Global partners** - we work closely with some of the world's most influential global aid and development organisations so you'll have exposure to the best and brightest when it comes to effecting change.

Key Responsibilities

- Lead and oversee Results' advocacy campaigns. This includes strategic planning, coordinating with local and global partners, providing advice to key decision-makers, and overseeing the monitoring and evaluation of our work.
- Play a lead role in Results government relations work, including cultivating and managing relationships with parliamentarians, bureaucrats and other political actors and stakeholders. This includes overseeing our role as the Secretariat of the parliamentary network, the Australian TB Caucus.
- Oversee the recruitment and management of campaigns staff, providing training, guidance and performance management, and supporting the advocacy activities they undertake, ensuring that they are in line with our core mission.
- Support the CEO in leading an organisational culture of collaboration and cooperation, deputising when required.
- Contribute to the strategic, financial and operational planning of the organisation including development of plans, deliverables and budgets.
- Represent Results on relevant working groups within the sector and with donors and media as appropriate, and effectively collaborate and contribute to the international network within which we work.
- Work with the Leadership Team to build a sustainable organisation through managing corporate partnerships, increasing our brand recognition in communications, events and playing a support role in actions to increase Results funding base including identifying donors and assisting with grant applications.

We are looking for someone who is flexible and adaptable, able to work at a strategic level and in a hands-on capacity as required.

As part of an international partnership the ability to work outside normal office hours on occasion is a must. The role also involves some domestic travel and will involve occasional international travel once borders open again.

About you

We're looking for an enthusiastic self-starter who is passionate about the work of Results and aligned with its values, goals and objectives. An experienced influencer with political prowess, you have the ability to create change at all levels and know what makes people get on board with a social cause and take action.

A strong people person, you will have the ability to engage and lead a team, inspire volunteer advocates across the country, and build and facilitate a strong and supportive staff culture.

Results advocates for positive policy change and resourcing with the Australian Parliament, Government agencies, as well as international bodies such as the World Bank and UN agencies, so we are looking for someone who is able to move seamlessly between high level thinking and engagement and promoting creative local actions to meet strategic goals.

Essential

- Experience managing staff with demonstrated capacity for leadership and experience in building teams.
- Demonstrated high level advocacy and influencing experience.
- An understanding of the Australian political system, diplomacy and the different levers at play.
- Great negotiation and communication skills (both verbal and written) and a comfortable public speaker.
- Proven ability to work in a fast-paced environment to tight deadlines and respond to changing priorities quickly and flexibly.
- Experience working collaboratively, ideally across a number of organisations.
- Ability to work in a non-partisan way with people from across the political spectrum, and be able to work effectively with people from a range of backgrounds in a range of locations.
- Ability to work to tight budgets as part of a small team.
- Proficient at using digital tools and a willingness to learn new programs and ways of working.
- Hold a relevant tertiary education degree.

Desirable

- Knowledge of global health issues and/or international aid and development sector, and policy and financing systems.
- Experience dealing with the media (mainstream, as well as digital and social media).
- Experience developing and managing budgets.
- Experience in project management, donor stewardship, event management or fundraising.
- Experience volunteering or working with volunteers, with an understanding of what engages and retains volunteers.

Results is an equal opportunity employer and encourages anyone who meets the selection criteria to apply. We actively encourage Aboriginal and Torres Strait Islander people, people from CALD backgrounds, LGBTIQ+ people, people with disabilities and others who have diverse experiences of our world to apply for this opportunity.

Results is committed to child safety. We have zero tolerance for child abuse.

To apply for this opportunity, click Apply Now via ethicaljobs. Please include a cover letter addressing the Key Selection Criteria along with your CV in order to be considered. Applications will be reviewed on a rolling basis so please apply as soon as possible.

All applicants must have the right to work in Australia.

If you would like additional information about this role, please contact Negaya Chorley (negaya.chorley@results.org.au) using the subject line: Advocacy Manager enquiry via EthicalJobs.