



Title: Project Director Business Renewables Centre Australia

Reports to: CEO

Contract: 1 year (Possible Extension)

Salary: \$ 132,000 (FTE) (inc. 10% superannuation)

Location: Sydney (negotiable)

Purpose of the Role

The position works across the partner organisations (Climate-KIC, WWF and UTS Institute for Sustainable Futures) to accelerate Australia's transition towards a clean energy future, primarily through leading the team delivering the Business Renewables Centre-Australia (BRC-A) <https://businessrenewables.org.au/>.

The BRC-A has been operating for three years and is the trusted place for Australia's medium and large corporates to receive innovative resources and training. It is an independent platform to connect buyers, sellers, and service providers in the renewable energy eco-system. This small organisation has already had impact on Australia's renewable energy market. In 2022, the BRC-A will focus on strategic growth and delivery of our new model which places Energy Buyers at its core.

The successful candidate will work with technical and industry experts across BRC-A's 200+ members. This is an opportunity for a passionate, experienced professional to work within the renewable energy industry, upskill corporate buyers on their path to net zero emissions and lead the BRC-A in its next phase.

We are seeking an experienced professional to lead the BRC-A team in this fast-paced leadership role. The successful candidate will be exposed to multi-facet perspectives on renewable energy procurement (through corporate power purchase agreements) in Australia.

About Climate-KIC Australia

We are a registered not-for-profit with DGR status working to drive systemic innovation to address climate change. We offer a flexible and national workplace with opportunities for travel and strong links to our European sister organisation EIT Climate-KIC. Our work involves engaging with high profile stakeholders, diverse range of tasks, with space to be creative and bring new ideas. The BRC-A is one project in our portfolio of system interventions.

Key Responsibilities

- Leads the strategic development and delivery of the goals of the BRC-A.
- Leads the implementation of BRC-A operational plans for 2022.
- Collaborates with organisations and partners (including business, industry groups, governments) to mainstream the procurement of renewable energy PPAs within larger-

businesses and government, and, develop, advocate for, and fund solutions, including further investment in the BRC-A.

- Develops and delivers a stakeholder outreach plan to achieve high levels of engagement with business, government and industry groups with the primary focus to secure support for and achieve the goals of the BRC-A.
- Scopes opportunities to grow the BRC-A in strategic regions and industry sectors for maximum climate change mitigation.
- Builds relationships with businesses, investors, entrepreneurs, and governments to achieve strong and collaborative partnership outcomes.
- Manages project budgets, staffing and operations of the BRC-A.

Key Working Relationships

- Reports to the CEO
- Project funders and partners
- Key stakeholders from the BRC-A Community

Personal Specification

- Demonstrated experience in identifying, recommending, developing & implementing strategies & initiatives relating to climate change mitigation, environmental conservation &/or sustainable development.
- Demonstrated knowledge of current issues relating to climate change & renewable energy technologies & the energy market.
- Advanced stakeholder management, outreach & advocacy skills including a track record of successfully engaging with business & government sectors.
- Demonstrated high level skills and experience in providing advice on renewable and clean energies to a wide variety of audiences.
- Demonstrated strong analytical & problem-solving skills including an ability to identify strategic issues & develop innovative responses to achieve desired outcomes.
- Demonstrated experience interacting with the business, investor & government community at the level of senior advisors, Ministers and C-Suite.
- An ability to work autonomously & constructively across a flexible team-based environment.
- A track record of developing fundraising proposals & delivery against income targets.
- Excellent interpersonal, negotiation, conflict resolution & issues management skills.
- Excellent presentation, verbal and written communications and ability to communicate complicated concepts in plain English within a cross-cultural context.

Qualities

- is committed to the mission of Climate-KIC Australia
- and lives the Climate-KIC Australia values which are: connected, collaborative and openly innovating, nimble, demand-driven, for the long term
- Right to work in Australia