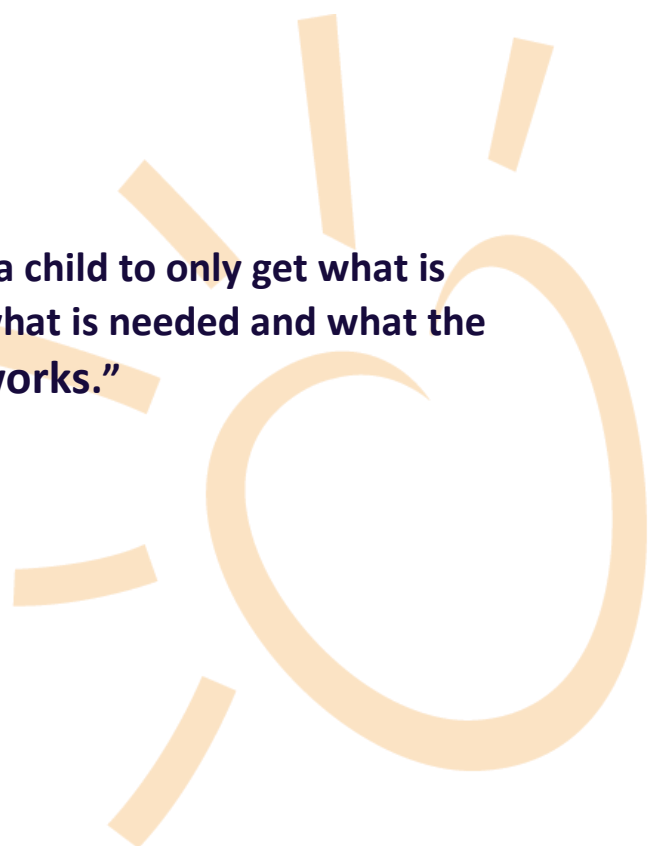


Information Pack

Executive Director, Partnerships and Advocacy

31 March 2021

“It is no longer good enough for a child to only get what is available. We strive to give a child what is needed and what the evidence says works.”





We Are OzChild

OzChild is a leading child welfare organisation committed to improving the lives of at-risk children, young people and families in our community for 170 years.

We work hard every day to provide a better future for those in our care with the belief that every child and young person deserves the chance to shine.

We are focused on providing support for children and young people in foster or kinship care and keeping families together where possible through the delivery of evidence-based programs and services aimed at strengthening and repairing relationships.

OzChild was one of the first not-for-profit organisations to introduce evidence-based programs to Australia and have a proven record of working collaboratively with government to allocate investment in innovative solutions to achieve better outcomes for vulnerable children, young people and their family.

“It is no longer good enough for a child to only get what is available. We strive to give a child what is needed and what the evidence says works.”

Today OzChild employs over 700 staff, carers and volunteers in Victoria, New South Wales, Queensland and the ACT, delivering more than 20 programs and services to over 10,000 children, young people and family members each year.



The OzChild Way

There are 5 key principles to guide and inform our work, which include:

We deliver evidence-based services - We want the best service or intervention for children, young people and their families. Our services philosophy underpins how we help children, youth and families and is based around the delivery of evidence-based approaches implementing evidence informed/based practices, programs and models.

Our customers determine our success - We are customer-focused through our innovative, collaborative, agile and solution focused approach to working with others.

We create innovative solutions – Creative problem-solving tools help us redefine the problems we face to find path-breaking ideas and take suitable actions thereafter.

We set each other up for success - We work from a whole-of-organisation mindset when we come to work. We are responsible for our behaviour, relationships and the impact these have on the organisation.

We embrace cultural competence – By including our First Peoples' culture and ensure we create a culturally safe workplace. We are committed to our Reconciliation Action Plan and ensure all services deliver culturally attuned and culturally safe services.



Our Profile



State and Territory footprint

- **Victoria:** Established services 1851
- **Australian Capital Territory:** Established in 2016
- **New South Wales:** Established in 2017
- **Queensland:** Established in 2018
- **South Australia:** Aiming to establish in 2021



Office sites/locations

- **VIC:** South Melbourne (National Support Office), Dandenong, Frankston, Mitcham, Melton, Shepparton, Warrnambool, Portland, Gippsland
- **NSW:** Blacktown, Campbelltown, Edgeworth, Tuggerah
- **QLD:** Toowoomba, Ipswich
- **ACT:** Bruce, Wanniasa, Canberra Airport



Financial

- Achieved 55% growth since FY2014 to FY2020
- Annual income forecasted to be \$41.8 Million by FY2021
- 94% of income is attributed to Government funding in FY2021
- 48% of our annual income derived from OOHC in FY2021
- 35% of our annual income derived from Prevention & Strengthening Families FY2021



Personnel

- 320 staff
- 268 Foster carers
- 183 Kinship carers



The opportunity

The Executive Director of Partnerships and Advocacy leads the development and implementation of strategy and policy for Partnerships and Advocacy portfolio. The incumbent leads their portfolio to create a better future for the children through positioning and leading the delivery of strategic outcomes through their team, driving cultural alignment and evidence-based decision making. Leading their team to deliver for the customer, engage stakeholders and prepare for the future. The incumbent manages the strategic customer relationships and builds the profile of OzChild; identifying future, opportunity and risk and prepare the business accordingly

This position reports to the CEO OzChild on all operational and strategic matters relating to Partnerships and Advocacy portfolio.

Position requirements

In collaboration with the CEO and the Executive Leadership Team, support the delivery of the OzChild strategy, through the development and implementation of strategies to:

- optimise Partnerships and Advocacy on behalf of OzChild and its clients, enabling a proactive and efficient approach to optimising strategic relationships to improve outcomes for our clients and their families
- enable a strategic approach to Business Growth and Funding Streams for OzChild
- optimise the use of Marketing and Communication methodologies

Develop and oversee strategic and effective management of external stakeholder relationships through development of an OzChild stakeholder management framework that includes partnerships and relationships within the Sector, Government, Business Partnerships, working groups and other beneficial stakeholders.

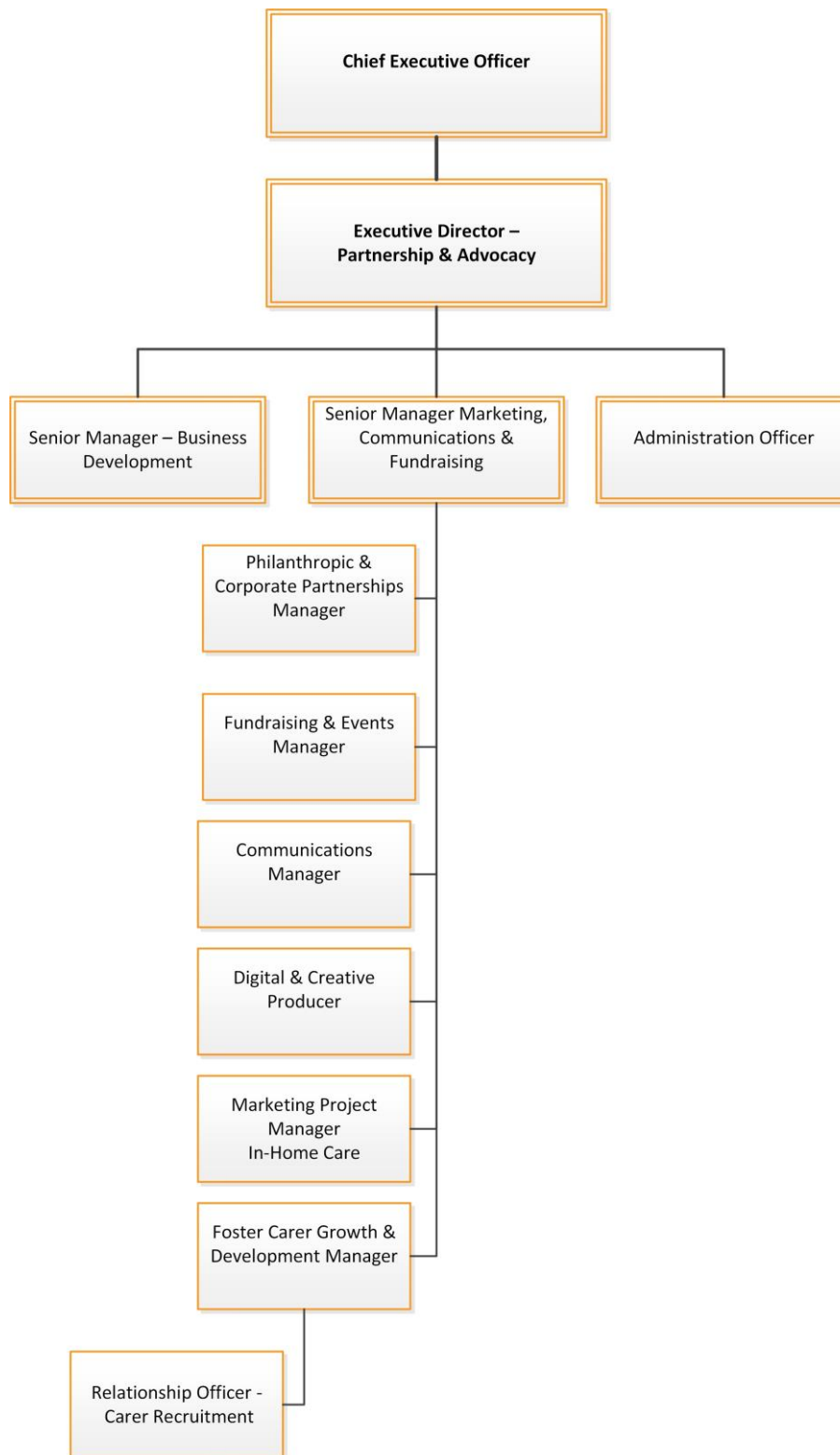
Lead the functions of:

- Business Development
- Marketing and Communications
- Philanthropy and Fundraising
- Legal, including FOI, Privacy and Redress

To deliver strategic and operational outcomes, with a focus on quality service delivery, continuous improvement and delivering agreed outcomes



Organization structure



Remuneration package

The remuneration package will comprise annual base salary, 9.5% superannuation, a car or car allowance of \$15,000. The Executive Director receives an extra weeks' leave per annum in addition to the standard 4 weeks annual leave.

Salary will be negotiated with the successful candidate and will be commensurate with experience of the candidate and the responsibilities of the role.

OzChild is able to offer all employees access to salary packaging of \$15,900 per FBT year plus additional FBT exempt items such as meal entertainment card, novated lease, additional superannuation contribution etc.

Enquiries

A full copy of the position description will be provided upon request.

Enquiries should be directed to either:

Jenny Cobby, Senior Manager People and Culture.
Ph: 03 9695 2285,
E: Jcobby@ozchild.org.au

Paul Ridley, HR Recruitment Advisor.
Ph: 03 9695 2243,
E: pridley@ozchild.org.au

To apply

Applications will be accepted via our careers page. Please include the following in your application:

- A cover letter briefly introducing yourself and outlining what you believe you will bring to the role
- Briefly discussing themes outlining your experience with business development and growth, fundraising, marketing and developing strategic relationships.
- A resume outlining your most recent employment history and your achievements against each role

